

## A year in Review

Procurement made simple

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## Looking back on 2022–2023

Looking back over the last year feels a bit like early spring. Ongoing economic, product and moral issues continue to affect us all, yet it feels like the seeds of hope and change are slowly being planted.

There are so many things to be proud of and doing the right thing encompasses all of them. We have donated over £310,000 to various charities, supported multiple social value projects and been at the forefront of change for better procurement. These are not areas we support flippantly but are at the core of our values. We are in a privileged position where we can help organisations, which has a direct impact on communities. This responsibility is not something we take lightly.

The new procurement legislation has gained momentum and is continuing to push for greater transparency and accountability. It will have a significant impact on everyone in public sector procurement. Our focus for the next year is to continue to drive this change and support our customers to make better, more informed choices.

Whilst it would be nice to reflect on what has been another incredibly successful year for Procurement Hub, our time is better spent looking forward — continuing the drive towards greater integrity, transparency, and public benefit in procurement. Onwards!"

### Sophie Quenby

Head of Consortium Services



- We gained 64 new members which means we now have over 700 members.
- Our members are **from multiple sectors** including local authorities, NHS Trusts, housing, education and blue light.
- With the trust of our members, we now manage over £1.2 billion of public sector contracts.

## We continued to drive change

We're at the forefront of procurement and helping to influence change for the better.

Earlier this year, Director of Procurement, Alan Heron, was invited by the Cabinet Office to share his expertise on the upcoming procurement changes which need to be prepared for including change, administration, transparency, and training.

"It's important that Procurement Hub and Places for People are recognised as being at the forefront of procurement in the UK. It's a honour to be asked to give advice and guidance to other public sector organisations." — Alan Heron, Head of Procurement MCIPS.

The upcoming changes will represent the single biggest change to public sector procurement legislation in a generation and it's important to be prepared.

## ...and it shows

Procurement Hub was shortlisted for the 'Procurement Services Provider of the Year' award in the Tomorrow's Series Procurement Awards — powered by Built Environment Networking.

The festival of achievement took place at the Tomorrow's Procurement event in March at the Custard Factory in Birmingham where we were recognised for our exceptional work in the industry.









# We launched our new Strategic Asset Management Services Framework

Our Strategic Asset Management Services Framework has been designed so Asset Managers can employ our qualified partners to assist in making sure their assets are safe, habitable and fit for the future. Craig Ainscow, Head of Direct Procurement, "In the current economic climate it has never been more important for Clients to understand the condition of their stock and devise clear asset strategies for investment planning"

This framework has been separated into 5 specialist lots to enable members to access specialists to meet their requirements for strategic asset management as well as a multidisciplinary lot for members to easily access a provider who can provide a joined up approach to all of their assets.

The works awarded through the Framework include:

- Lot 1 Stock Condition Surveys
- Lot 2 Fire Risk Assessments
- Lot 3 Energy Performance Certificates
- Lot 4 Asset Strategy
- Lot 5 Energy Efficiency
- Lot 6 Multi Discipline

The new framework will run for four years and will adopt our principles of transparency, simplicity, flexibility, sustainability, and ethical behaviour.

Our partners:



















# Our solutions that made it all possible

Our procurement solutions bring together top suppliers from national to SME covering all your business requirements. With a range of frameworks and innovative and flexible dynamic purchasing systems (DPS), we can help you get projects off the ground and reduce the time and hassle in finding high quality suppliers, services and goods.

## **Frameworks**

A procurement framework agreement sets out the terms (e.g. pricing, quality, quantity) in advance so you always know where you stand. A framework is a contract with one or more awarded suppliers, allowing for a direct award. Frameworks can be ideal if you need a long-term procurement agreement in place.



## **Strategic Asset Management Services**

Expiry date: 31.01.2027 **2% Fee** 

Our Strategic Asset
Management Services
framework provides a full
range of asset management
consultancy services.
We can help with everything
from technical surveying
to investment advice.



## **Appliances**

Expiry date: 31.12.2023 **2% Fee** 

The Appliances Framework offers everything that's special about AO — now for your business.



## Furniture and furnishings

Expiry date: 01.03.2025 **2% Fee** 

This Framework is a one-stop solution that can be easily accessed with a reliable supplier on a single source basis.



## **Strategic Materials**

Expiry date: 30.09.2024 0.5% Fee

Our Strategic Materials
Framework offers a one-stop
solution for building materials,
providing a wide range of
products for your general
building, plumbing and
heating, and electrical needs.



## **Energy Procurement** and Consultancy

Expiry date: 01.06.2024 **0% Fee** 

Our Energy Procurement and Consultancy Framework is designed to help you manage your energy procurement effectively.



### Major Projects 2 (MPF2) Expiry date: 03.04.2026

(option for 2-year extension) 0.15% – 0.5% Fee

A fully compliant framework for all types of construction projects within the UK Public Sector. Building upon the success and strengths of the previous framework, this solution embodies the desired outcomes of the UK Government's Green Paper 'Transforming Public Procurement', The National Procurement Policy Statement, The Construction Handbook, The Construction Playbook, and the recently published 'Constructing the Gold Standard' report.



## **Dynamic Purchasing** Systems (DPS)

A Dynamic Purchasing System (DPS) is perfect for creating your own tender in a shorter time frame. Quality and pricing are determined by you at each call-off. It's similar to a framework agreement, but new suppliers can join at any time — so there's greater choice and flexibility.



## Compliance

Expiry date: 21.06.2028 2% Fee

A flexible solution designed to make sure your organisation is in tune with all its regulatory requirements.



## Consultancy

Expiry date: 10.08.2029 2% Fee

The Consultancy DPS offers a wide range of services that ensure compliance and in depth specialist knowledge from leading industry experts.



## **Property Works**

Expiry date: 31.10.2026 2% Fee

Our Property Works solution enables you to meet the challenge of ongoing repairs and maintenance to your property stock.



### **Fire Safety**

Expiry date: 10.08.2031 2% Fee

Our Fire Safety solution offers a route to suppliers who can provide specific services in a variety of settings, including commercial, residential, and non-residential properties.



## **Legal Services**

Expiry date: 06.06.2029 2% Fee

Our Legal Services DPS provides access to the bestin-class providers, with a flexible and tailored approach allowing you to retain control of your procurement activity.



## **Specialist Contractors**

Expiry date: 16.12.2028 2% Fee

**Our Specialist Contractors** DPS is designed to complement our other solutions for Property Works and Compliance Services, to offer full service support to help with all your repairs and maintenance related projects.



## Development Contractors

Expiry date: 01.06.2027 0.5% Fee

Our Development Contractors DPS connects you with specialist construction partners to help you deliver your development project to the highest standard.



### **Construction Works** Expiry date: 31.07.2027

2% Fee

Our Construction Works DPS enables the Public Sector to directly engage with SME contractors to appoint trades packages on a supply and install and install only basis.



## **Building Materials**

Expiry date: 24.12.2025 2% Fee

A flexible solution offering a wide range of suppliers with local and national coverage.



## West

Andy Peck, Senior Client Relationship Manager

During the last year in the North West, Midlands and South West of England, Procurement Hub have enjoyed a good customer experience with our members across a plethora of solutions.

This has been demonstrated through construction projects, housing schemes and the delivery of furniture and appliances to our members.

By working in ways which highlights a joined-up approach, we have worked effectively with suppliers and members, to make sure there is a good understanding through the procurement process.

It is always important for Procurement Hub to personalise the relationship, which is an area we always look to obtain at events such as CIH and UKREIF.

As Procurement Hub is part of a large Housing Association, we are always able to deliver an empathetic view to our membership base, as we try to deliver in the same areas as them.

For myself 2022 has provided a great opportunity to build up trust, and effectively communicate the benefits and unique selling points that Procurement Hub has to offer."

## **Project highlights**

## St Michaels Hospital, Warwick

Willmott Dixon Interiors has revamped Rosewood Terrace, an inpatient mental health rehabilitation unit at St Michael's Hospital in Warwick, on behalf of Coventry and Warwickshire Partnership NHS Trust.

The two-storey building has been refurbished on the ground floor to deliver modern facilities for patients. Internal doors and lighting have been replaced, sanitaryware has been upgraded and new external windows have been installed. In addition, new vinyl flooring has been laid, all ventilation grilles and radiator covers have been replaced, and the building has been redecorated throughout.

The project was awarded through the Major Project Framework and delivered by a team including Fulkers Bailey Russell as Quantity Surveyor and Design Buro as principal designer.



Alongside the refurbishment of the hospital, our team volunteered to deliver services to local charity Zoe's Place, which provides palliative, respite, and end of life care to babies and infants. The charity's sensory room in Easter Way was completely redecorated including new modern vinyl flooring.

**Solution**: Major Projects Framework, delivered by Willmott Dixon Interiors

**Client:** Coventry and Warwickshire Partnership NHS Trust

Value: £1.1m

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## **Rochdale Upperbanks**

Willmott Dixon are working with Rochdale Borough Council for another large regeneration that will see the delivery of a 146 bed Hampton by Hilton hotel and two build to rent apartment blocks comprising of 242 apartments.

Procured through the Major Projects Framework, local spend is at the heart of the build, aiming to ensure 40 per cent of its local spend is within a 20 mile radius of the site, while 75 per cent spent within 40 miles.

The Upperbanks site is next to the new Rochdale retail and leisure development that Willmott Dixon completed last year and is now over 90 per cent let. The scheme boasts several major retail names, including H&M, M&S and River Island, alongside leisure operators, including Nandos, Loaded Burgers and Reel Cinema.

"The appointment of Willmott Dixon is another crucial step forward for this fantastic scheme, which will regenerate this key brownfield site, and create a brand-new housing and leisure offer which is unlike anything we currently have in this area," said Cllr John Blundell, cabinet member for economy and communications at Rochdale Council.

**Solution**: Major Projects Framework, delivered by Willmott Dixon

Client: Rochdale Borough Council

Completion: Early 2024

Value: £60.6m

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## South

Clare Moore, Client Relationship Manager

The year 2022–23 has been a varied year for the London and South Region, with lots of new members joining and using our solutions. It has been interesting to engage with stakeholders from new sectors. 22/23 has also seen us attend more interesting events on topics such as Decarbonisation, the new Public Procurement Regulations, Approach to Procurement and Construction.

One of the highlights of my year has been seeing the EMD Cinema in Walthamstow project progressing. It is a great example of how working in partnership with our Framework partner and members can achieve great things. Saving this iconic building for future community use is a great achievement. You can read all about the project in the case study.

Being able to support charities and community projects through our Giving Back Initiative has been another great highlight, I am looking forward to seeing what we can achieve in 23/24.

Working with London Borough Havering and BTS Property Solutions is also all about community. This estate improvement project procured through our Property Works DPS, will provide essential works to buildings and ground maintenance for 6 estates which ensures the estates continue to offer clean, green and safe places for residents to live."

## **Project highlights**

## London Borough of Waltham Forest — EMD Cinema, Walthamstow

The £20m refurbishment of Walthamstow's Grade II\* listed former EMD Cinema into a multipurpose entertainment venue and cultural hub project. Procured through the Major Projects Framework, Willmott Dixon's specialist team transformed the existing building into a 1000 seat live performance venue with restaurant, cafe and bar areas. Historic features such as the Ziggurat ceiling and heritage arches originally designed by Architect Cecil Macey, have been restored. The restoration works have brought the derelict building back to contemporary standards allowing for better ventilation, cooling and weather tight exterior. The project has also delivered an education and community hub for schools and local community groups to use.

Graham Shaw, managing director for Willmott Dixon Interiors:

"We are delighted to be involved in restoring this historic landmark that is part of Waltham Forest's heritage so it can once again be a popular venue for people to visit as well as contributing important income to the local economy." **Solution**: Major Projects Framework, delivered by Willmott Dixon Interiors

Client: Waltham Forest Council

Completion: Autumn 2023

Value: £18m

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## **Estate Improvements — Havering Borough Council**

BTS Property Solutions were appointed in February 2021 by Havering Borough Council to undertake a five year, £50m programme of estate improvement works to 32 estates across the borough.

Procured through our Property Works DPS the project provides general upgrades and maintenance including essential works to buildings, which ensures the estates continue to offer clean, green and safe places for residents to live.

BTS Property Solutions are committed to working closely with the residents and local community to deliver positive outcomes during the works, which is reflected in continually high resident satisfaction levels of 98.5% and social value outputs.

With each of the estates having a tailored package of works, they have already completed improvements to more than 600 properties across 6 estates with 3 currently in progress, including the Petersfield Estate which has received over £1m worth of improvement works with all estates on track to be completed within the 5 year programme.

> **Solution**: Property Works DPS delivered by BTS Property Solutions

Kevin Howard, Project Surveyor at Havering Borough Council said:

"We have been working with **BTS Property Solutions for** a number of years to deliver essential upgrades and energy efficiency works across our housing portfolio with great success. As a council we have made a commitment to investing in our neighbourhoods to make them clean, green and safe for our residents and our partnership with BTS has provided us the platform to deliver on these promises."











## North

Louise Dodds, Client Relationship Manager

In the two years that I have been in the business, I have had the pleasure of building strong relationships with all the members across N.I., Scotland, the North East, Yorkshire and the Midlands. The range of solutions we offer enables me to support the clients in my area by bringing them simple and straight forward options. 2022 has continued to be a successful year and I have been blown away by the popularity of Procurement Hub and the positive feedback received from members. I believe this is down to three things:

- The flexibility and simplicity of our Frameworks and Dynamic Purchasing systems.
- The expertise and customer focussed approach we offer as part of our service, in particular our Procurement Consultancy Service.
- And, our most popular Framework to date, Major Projects.
  The unique and one team ethos with have with our
  Framework partners, Robertson Group, Willmott Dixon
  and Farrans means this Alliance delivers exceptional
  quality. All contractors are unwavering in their
  commitment to delivering a superior customer experience
  and bring unparalleled industry knowledge to the table.

As we now embark on a new focus to support our members navigate the new Procurement Bill, it is more important than public sector organisations with solutions that add value for their communities and continue to be in the public good.

I can't wait to see how much we can all achieve in 2023!"

## Project highlights

## Michelin Scotland Innovation Parc, Dundee

A unique and exciting project at the Michelin Scotland Innovation Parc (MSIP) was procured through our Major Projects Framework delivered by, Robertson Construction to complete a new design and build industrial space.

"This potentially world leading project in Dundee aims to bring together industry and academia with a focus on sustainable mobility and decarbonisation but will also create new economic and employment opportunities across the region. Robertson's experience brings confidence, reassurance, and a quality delivery in Scotland."

- Louise Dodds, CRM

The project procured through our Major Projects framework is comprised of six light industrial units. The Fulhame Building is the Parc's first lettable space for small start-up businesses and covers 1,125m<sup>2</sup> of internal floor area.



The £20m transformation programme, and redevelopment of the former Michelin Dundee site, will position MSIP as a world leading Innovation Parc, bringing together industry and academia with a focus align with MSIP's sustainable mobility and decarbonisation mission as it looks to create a greener future, through innovation for people, place and planet.

Solution: Major Projects Framework

**Client**: Dundee City Council **Completion**: September 2023

Value: £20m

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## Beyond Housing, Church Lane

The regeneration of Beyond Housing's Church Lane North estate consists of over 300 homes in the Grangetown area of Greater Eston, Redcar and Cleveland.

The project was procured through our Development Contractors DPS and delivered by Engie Regeneration to provide affordable homes, improvements, new home development and community engagement projects.

Refurbishing long term empty properties with a wide range of improvements includes a re-roofing programme and installation of external wall insulation to increase thermal performance and reduce fuel costs for residents.

Some additional empty homes have been demolished, enabling the estate to be redesigned into a more simplified layout that will re orientate homes, provide parking and accommodate new highways to be introduced. Poor quality open space will become private rear gardens and high quality green spaces for the community.

In addition to this, areas of redundant parking allow for new homes of varying sizes from two to four bedrooms as well as two and three bedroomed bungalows for those who require accessible homes. These will be made available for affordable rent or for sale on a shared ownership or rent to buy basis to meet diverse housing needs, provide inclusive affordable housing and improve the balance of tenure options and home sizes in the area.



A strong programme of engagement has developed to work alongside the community and residents by delivering training and employment opportunities to tackle social issues to improve the lives of residents including a community hub of multifunctional space for use.

The scheme received a £16m investment and will capture the area's sense of community, giving residents an environment to be proud of.

**Solution:** Development Contractors

Client: Beyond Housing UK

Completion: 2023

Value: £13m

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## Springfields Independent Living, Ashby-de-la-Zouch

Major Projects Framework partner, Willmott Dixon has created 65 one and two bed homes alongside communal areas such as a hairdressers and bistro for one of our members, emh care & support. The scheme sets out to create an inclusive environment that brings together people of all ages with no age restriction on the facility.

10% of the contract value, equal to just over £1.2m has been invested into local social return projects concentrating on NEETS (Not in Education Employment or Training). Working in partnership with emh care & support and JTL training, Willmott Dixon collaborated with a local secondary school to deliver an enrichment programme, as well as running an eight-week traineeship where people aged 16 to 18 learnt employability skills, gained a CSCS card and on-site work experience.

They also delivered health and safety assemblies to local primary schools that were affected by the build.

The self-contained apartments have taken inspiration from nature and history to promote health and wellbeing. Each home is light and spacious with a number of options available to suit each individual's lifestyle. The spaces have also been designed to allow wheelchairs and mobility aids to be used.

Solution: Major Projects Framework
Client: East Midlands Housing Group
Completion: November 2021
Value: £13.9m

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# We're Giving Back>

...so others can move forward.

For the financial year 22/23, we have supported our chosen charity partners each month by donating part of our Social Value Fund.

We are proud to give back and help to make a difference with donations that can both impact and change lives.



## Here's who we've supported...



April 2022

£8,306.03

Provides oxygen therapy and support to people living in the Scottish Highlands and Islands with a wide range of health conditions to improve their health and wellbeing. Their range of therapies and services ensure that those who access support are seen for the individual they are and not the illness they present with. This support comes after a challenging year where the charity was hit with a devastating flood which closed their centre for over 9 months.

Guide Dogs

In aid of **SAMARITANS** 

May 2022

£8,306.03

Samaritans make sure to be there for anyone who needs someone, 24 hours a day, 365 days a year. Samaritans provide a safe, confidential and non-judgemental space for people to talk through whatever is troubling them.

Samaritans is a critical service, needed now more than ever when such times of uncertainty can be very unsettling for some desperately struggling to cope.



June 2022

£8,306.03

Enables families who have a child with a life-threatening illness to make the most of time together. They provide expert, practical and emotional support, where they need it, for as long as they need it.



July 2022

£8,970.95

Guide Dogs' ambition is a future where every person with sight loss has the confidence and support they need to live their lives to the full. Today, Guide Dogs is the world's largest breeder and trainer of working dogs. And thanks to their dedicated staff, volunteers and the public's vital donations, they have now helped thousands of people to achieve life-changing independence.



August 2022

£8,970.95

Derian House provides respite and end-of-life care to children and young people across the North West. Their ethos is to make sure that every child and young person who comes to Derian is able to make the very most of the time they have.



September 2022

£8,970.95

A national charity that ensures babies and critically ill children can access specialist treatment and care, wherever they are in the UK. Often the only way these children can access this care is to travel between hospitals by aeroplane and they are the only air ambulance charity that provides this unique service. Their transfers provide lifechanging outcomes for the children we fly and their families. The NHS has no budget for air transfers and so relies on Lucy AAC to provide the essential service at no cost.

In aid of



October 2022

£13,498.72

Fund scientists, doctors and nurses to help beat cancer sooner as well as providing cancer information to the public. Their pioneering work into the prevention, diagnosis and treatment of cancer has helped save millions of lives. With no government funding for their research, it's only thanks to people's generosity that they've helped double cancer survival rates in just 40 years.

**WE'RE SUPPORTING** 



November 2022

£170,658.73

From coast to coast, in towns and cities right across the UK, BBC Children in Need is out there making a difference. The amazing projects we support help change the lives of disadvantaged children and young people all over the country.

BBC Children in Need, (registered charity number 802052 in England & Wales and SC039557 in Scotland)

SOCIAL

December 2022

£13,498.72

Social Bite is a social business on a mission to end homelessness. They are a major employer of people experiencing homelessness and extreme barriers to employment, as well as the largest provider of free freshly made free food in the UK to those in need.



January 2023

£21,610.97

Every day brings new challenges at Great Ormond Street Hospital (GOSH). Every day, hundreds of children and young people from across the UK arrive for life-changing treatments. Great Ormond Street Hospital Children's Charity supports the hospital and its patients by funding four key areas. These include rebuilding and refurbishment, support for families, research and life-saving medical equipment.

Proud to support



February 2023

£11,714.05

The BHF funds research into all heart and circulatory diseases and the things that cause them. This research helps prevent these conditions from developing to help those with existing conditions have better, longer lives. Their vision is a world free from the fear of heart and circulatory diseases, so we can beat heartbreak forever.



Changing Lives

March 2023

£21,610.97

Working in the community and domestic violence refuges across Kent, Thrive Counselling provides emotional support to men, women and children fleeing abusive homes.

Highly trained professional counsellors assist in the recovery of traumatic domestic events to build self-esteem and enable a fresh start for those affected. Our counselling is based on the premise that the people who use our services are the experts on their own lives and experiences.



## So much love to give...

"We are incredibly grateful for Procurement Hub's generosity. With their help, families can continue to access the vital support they so desperately need. Procurement Hub's 2022 donation is enough to provide 319 hours of practical and emotional support for a family with a seriously ill child. This support can be the difference between a family coping and a family falling apart. On behalf of us all at Rainbow Trust Children's Charity and the families we support, thank you so much to everyone at Procurement Hub!

The ripples of the impact of the pandemic continue to impact people's lives. We are facing a cost of living crisis, and more people are facing added burdens, many of which affect some people more than others because of inequality within society. We know that our purpose, to be there for people who are struggling to cope and in times of crisis, is as vital as ever.

We couldn't do this without you so thank you from everyone who reaches out to Samaritans for support."

### **Elodie Pinn**

Corporate Partnerships Fundraiser, Rainbow Trust

"Samaritans is hugely grateful for your incredible support at Procurement Hub. This will ensure that we can continue to be there for anyone struggling to cope. We continue to live through uncertain times. The world has become, for many, a very worrying place. Anyone at any time, could find themselves in need of emotional support."

### Sam Gale

Corporate Partnerships Manager, Samaritans "Lucy Air Ambulance for Children is proud to have been chosen as Procurement Hub's Charity of the Month for September. Your donation of £8,970.95 is life-changing for our little patients; helping us to fund essential medical equipment, specialist medical teams needed during a transfer and so much more. We are so grateful for all your support. Thank you for helping us reach more children who need our service."

### Carla Yarrow

Corporate Partnerships Manager, Lucy Air Ambulance for Children "The support we have received from the team at Procurement Hub over the last few years has been nothing short of amazing. This donation of £8970.95 will go a long way towards us hitting our financial target of £5.7m required to run the Hospice during 2022. Without the support of people like Procurement Hub we simply wouldn't be able to offer our services of respite and end of life care to children and young adults across the North West of England. Procurement Hub, we genuinely cannot thank you enough!"

### Mick Croskery

Fundraising Manager, Derian House

"We are thrilled and so grateful for this incredible donation from the Procurement Hub. It will make a huge difference in supporting people with sight loss to live the life they choose.

It costs around this much to support a puppy right through its training, so it really will make a huge difference. Thank you so much."

### Lynne Whittaker

Community Fundraising Relationship Manager, Guide Dogs

"Thank you so much to you and the team at Procurement Hub. That takes the support for GOSH to over £30k. And it's good timing as we have recently launched a very significant new campaign to build a Children's Cancer Centre, which is going to take a huge effort to fundraise for as well as funding our other areas. If you would like us to restrict the income to a particular project, let me know and I can share some details."

### **Chris Carter**

Corporate Partnerships, Great Ormond Street Hospital Children's Charity "The Oxygen Works are passionate about providing holistic support to the health and wellbeing needs of our community. We are looking to create an accessibility gym which will house equipment suitable for individuals of all abilities, which is safe and accessible for people to utilise independently. The money from Procurement Hub will help us to realise this ambition, allowing us to purchase equipment and undertake some internal work to accommodate the new gym area. This will allow us to provide state of the art rehabilitation support to countless individuals in the north of Scotland."

## Leigh-Ann Little

CEO, The Oxygen Works

## What our members say

"I have great confidence in the solutions Procurement Hub offer me, I'm always provided with the right information to help me inform stakeholders of solutions available."

Thirteen group

"Procurement Hub have provided Walsall Housing Group with clarity and transparency through their procurement solutions. They always make themselves available for assistance during the process."

**Walsall Housing Group** 

"We have utilised Procurement Hub for several opportunities for tenders. The DPS allowed us to gain access to a pool of providers that would probably not have looked at our opportunity under normal tendering processes. The process was simple and straightforward."

**Isle of Wight Council** 

"Procurement Hub make it easy to understand the processes required and speak our language. Great Job!"

Redcar & Cleveland Borough Council

## Speak to us today...

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